

# Boost your Sales Potential with the NetApp Unified Partner Program Incentives & Rewards



## RUN TO NETAPP

### Validity Date

4 June 2018 – 26 April 2019

### Eligible Partners

Star, Platinum and Gold

### Incentive

Rebate (on request) for migration services when you convert a competitive (tbd) opportunity or workload to NetApp



## SUPPORT SERVICES CERTIFIED (SSC)

### Validity Date

31 July 2017 – 26 April 2019

### Eligible Partners

NetApp SSC partners

### Incentive

Variable rebate, based on performance



## CONVERGED SYSTEMS INCENTIVE

### Validity Date

29 July 2017 – 26 April 2019

### Eligible Partners

Star, Platinum and Gold

### Incentive

Rebate on request



## NET NEW ACCOUNT (NNA) INCENTIVE

### Validity Date

29 July 2017 – 26 April 2019

### Eligible Partners

Star, Platinum and Gold

### Incentive

Rebate on request



## FLEXPOD SPECIALIZATION INCENTIVE

### Validity Date

29 July 2017 – 26 April 2019

### Eligible Partners

Star, Platinum and Gold

### Incentive

One-time payment (on request) by completing the FlexPod® Specialization between the effective dates

Unprecedented incentives / Enhanced for sales of converged systems / Stacked incentives for partners